

## STATE OF NEW HAMPSHIRE Department of Transportation

# ANNUAL REPORT With Respect to TURNPIKE SYSTEM REVENUE BONDS

# STATE OF NEW HAMPSHIRE ANNUAL REPORT With Respect to STATE OF NEW HAMPSHIRE TURNPIKE SYSTEM REVENUE BONDS

February 25, 2014

This Annual Report dated February 25, 2014 (the "Annual Report") of the State of New Hampshire (the "State") is prepared and submitted in accordance with the requirements of the Continuing Disclosure Certificates dated August 24, 2006, December 1, 2009, January 5, 2012, August 30, 2012 and November 5, 2012 (collectively, the "Continuing Disclosure Certificates") executed by the State for the benefit of the owners of the \$39,425,000 State of New Hampshire Turnpike System Revenue Bonds, 2006 Refunding Series, the \$217,215,000 State of New Hampshire Turnpike System Revenue Bonds, 2009 Series A (Federally Taxable - Build America Bonds - Direct Payment), 2009 Refunding Series B, the \$42,115,000 State of New Hampshire Turnpike System Revenue Bonds, 2012 Refunding Series (Delayed Delivery), the \$110.180.000 State of New Hampshire Turnpike System Revenue Bonds, 2012 Series C and the \$65,355,000 State of New Hampshire Turnpike System Revenue Bonds, 2012 Refunding Series B (Delayed Delivery) (collectively, the "Bonds"). The State's audited financial statements pertaining to its Turnpike System for the fiscal year ended June 30, 2013, prepared in accordance with generally accepted accounting principles (the "Financial Statements") were included in the State's Comprehensive Annual Financial Report for the fiscal year ended June 30, 2013 (the "CAFR") and the CAFR was filed with the Municipal Securities Rulemaking Board (MSRB) through its Electronic Municipal Market Access (EMMA) system on January 21, 2014. The Financial Statements are incorporated herein by reference.

Questions may be directed to Mary Ellen Emmerling, CPA, CCM, Financial Analyst at the State of New Hampshire Department of Transportation at (603) 271-1557.

#### **Annual Report**

This Annual Report is submitted pursuant to the Continuing Disclosure Certificates and updates certain information contained in the State's most recent Official Statement pertaining to the Bonds dated November 1, 2012 (the "Official Statement"), which contains certain information pertaining to the State's Turnpike System. This Annual Report does not constitute an offer to sell or the solicitation of an offer to buy the Bonds.

Pursuant to the Continuing Disclosure Certificates, the State hereby updates the information requested in Section 4, "Content of Annual Reports," of the Continuing Disclosure Certificates as follows (the headings and page numbers refer to the applicable portions of the Official Statement):

THE TURNPIKE SYSTEM – General Description, with respect to the first paragraph on pages 26 and 27:

#### **General Description**

The Turnpike System presently consists of 89 miles of limited access highway, 36 miles of which are part of the U.S. Interstate Highway System. The Turnpike System comprises a total of approximately 655 total lane miles, 170 bridges, 49 interchanges, and 24 facilities. Since beginning operations in 1950, the Turnpike System has contributed to the development of the New Hampshire economy. It has also been a major factor in the growth of the tourist industry in the State. The Turnpike System consists of three limited access highways: the Blue Star Turnpike (I-95) and the Spaulding Turnpike, (which are collectively referred to as the Eastern Turnpike), and the Central Turnpike. The Turnpike System primarily serves the major cities located in the central and eastern sections of southern New Hampshire. See *State Demographic and Economic Statistics* in Appendix A for a general description of the State and its economy, including population, economic activity, employment, personal income, state and local taxation, housing, education, utilities, banking and transportation.

- THE TURNPIKE SYSTEM Maintenance of the Turnpike System, with respect to the table captioned "Renewal and Replacement" on page 32:
  - See Attachment A.
- THE TURNPIKE SYSTEM Toll Rates, with respect to the table captioned "Turnpike System Toll Rate Schedule" on page 44:
  - There have been no changes to the Turnpike System Toll Rate Schedule.
- THE TURNPIKE SYSTEM Turnpike System Historical Revenues and Expenditures, with respect to the table captioned "Statement of Revenues, Expenses and Changes in Net Position" on page 45:
  - See Attachment B.

• THE TURNPIKE SYSTEM – Management Discussion of Historical Revenues and Expenditures (only with respect to the preceding fiscal year) on pages 46 and 47:

#### Fiscal Year 2013

Revenues available for operating expenses, debt service, reserves and improvement projects totaled \$121.1 million in fiscal year 2013. This represents a 1.9 % decrease relative to fiscal year 2012. The 2013 revenues include:

Description	(Amounts in thousands)
Operating Revenue	\$117,819
Investment Income	98
Miscellaneous Income	110
Subtotal	118,027
<b>Build America Bond Subsidy</b>	3,085
Gross Revenue	\$121,112

Total Operating Revenues in fiscal year 2013 were \$117.8 million, a decrease of 1.8% from fiscal year 2012. This decrease in Operating Revenues was due primarily to a fiscal year 2012 federal reimbursement for Renewal and Replacement Program painting costs which were incurred on the I-95 Piscataqua River Bridge in Portsmouth. The Turnpike System's fiscal year 2013 toll collections, of \$117.2 million of Total Operating Revenue, decreased by 1% from the prior year. See the Jacobs Engineering Group, Inc.'s December 20, 2013 Traffic and Toll Forecast (filed with the MSRB on its EMMA system on February 21, 2014) that estimates a slightly lower growth rate in transactions and revenue. Overall, the E-ZPass revenue market share increased by 2.11% to 68%.

Operating Expenses (excluding depreciation, amortization and Renewal and Replacement) in fiscal year 2013 were \$42.2 million, an increase of \$1.6 million or 3.8% from the prior fiscal year. This increase was primarily because 1.) Payroll Benefits increased by \$1.1 million or 19.3%, 2.) Equipment and Repairs increased by \$0.9 million or 25.9% and 3.) Enforcement increased by \$0.6 million or 13.3%. Such increases were offset by decreases in Personnel Services by \$0.5 million or 4.6% and transponder expenses by \$0.3 million or 35.8%.

- The increase in Payroll Benefits was the result of increased workers compensation payments of \$.9 million in fiscal year 2013 compared to \$0.4 million in fiscal year 2012.
- Enforcement increase is due to additional capital projects coming online requiring safety details during fiscal year 2013.
- The increase in Equipment and Repairs is due to increased vehicle fleet maintenance.
- Of the decrease in Personnel Services, \$0.3 million was due to capitalization of labor costs to fixed assets, as compared to no capitalization in fiscal year 2012.
- The decrease in transponders is directly associated with customer requests.

Renewal and Replacement costs were \$9.6 million, an increase of 3.1% from the prior year, but slightly below the budgeted amount of \$9.8 million. The difference between costs versus budget is timing of the expenditures. Fiscal year 2013 program expenditures include resurfacing, bridge rehabilitation, guardrail replacement, drainage repairs, bridge painting and toll plaza repairs.

(Amounts in thousands)

Туре	Ex	Expensed		oitalized	Total		
Renewal & Replacement	\$	6,368	\$	3,260	\$	9,628	

Total toll transactions decreased by 0.44% over the previous year. Most toll locations experienced a moderate decrease in traffic. However, the Merrimack Premium Outlet Mall (a facility with over 100 stores located adjacent to the Merrimack Industrial Toll Exit 10) opened June 14, 2012, and largely as a result of this, Exit 10 experienced an increase in toll transactions by 45.4%, and increased revenue by 41.8% compared to the previous year.

#### Fiscal Year 2013 Status of Capital Fixed Assets

The Department of Transportation's finance staff performed a full indepth review and established fixed asset procedures, resulting in the elimination of a material weakness regarding fixed asset reporting that had been cited by the auditors in 2012 and prior fiscal years.

During fiscal year 2013, Capital Improvement Program expenditures totaled \$77.7 million, a 31.3% increase over the 2012 amount of \$59.3 million. The primary projects included in these expenditures were: 1.) Construction of Exits 11 through 16 (in Rochester), 2.) I-93 Bridge replacements in Bow, 3.) US 3 over the F. E. Everett Turnpike bridge replacement in Bedford, 4.) Little Bay Bridge and Spaulding Turnpike improvements at Exits 3 & 4 associated with the Newington/Dover construction, 5.) NH 107 over I-95 Bridge improvements and 6.) Construction of Open Road Tolling in Hooksett.

#### Fiscal Year 2013 Summary of Liabilities and Debt Service

In fiscal year 2010, the Turnpike System acquired the I-95 Piscataqua River Bridge and 1.6-mile segment of I-95 owned by the State Highway System. The Turnpike System executed a Long-term Note Payable with payments to the State Highway Fund. Interest is at the State's borrowing rate over a maximum period of 20 years. The State interest rate in effect at June 30, 2013 on the note was 4%. However, under the terms of the note and as prescribed by law, the Commissioner of Transportation and the State Treasurer may agree from time to time to modify the payment schedule with respect to payments due to the State Highway Fund from and after July 1, 2011. In fiscal year 2011, and in fiscal year 2014, the Commissioner and Treasurer did agree to such a modification of the payment schedule. The accelerated payment schedule will pay off the note in

fiscal year 2016 with accelerated payments drawn from the Turnpike General Reserve Account.

During fiscal year 2013, a note payment of \$26.0 million (including \$1.7 million in interest) was made to the State Highway Fund. For fiscal year 2014 and 2015, the note payment to the State Highway Fund is budgeted at \$15 million and \$14.2 million, respectively. The revised annual maturities are as follows:

Payable During the Fiscal	(Amounts in thousands)						
Year Ending June 30,	<b>Principal</b>	<u>Interest</u>	<u>Total</u>				
2014	\$14,020	\$ 980	\$15,000				
2015	13,765	405	14,170				
2016	414	4	418				
Total	\$28,199	\$ 1,389	\$29,588				

The resolutions of the Turnpike System revenue bonds require the Turnpike System to maintain certain accounts (see table below). The Turnpike System deposits all revenues into a Turnpike System revenue account, which are then applied first to the payment of operating expenses and then to fund accounts required by the resolutions.

Restricted assets at fair market value are segregated into the following accounts as of June 30, 2013:

(Amounts in thousands)

Restricted Cash, Cash Equivalents and Investment Accounts	2013	2012
Revenue Bond Debt Service Reserve Account	\$38,827	\$33,334
Revenue Bond Cash Construction Account	36,056	0
Revenue Bond Principal Debt Service Account	7,960	7,355
Revenue Bond Interest Debt Service Account	5,933	4,310
Revenue Bond Insurance Reserve Account	3,005	3,009
Total Restricted Assets	\$91,781	\$48,008

The amounts shown above are invested in permitted investments in accordance with the Bond Resolution.

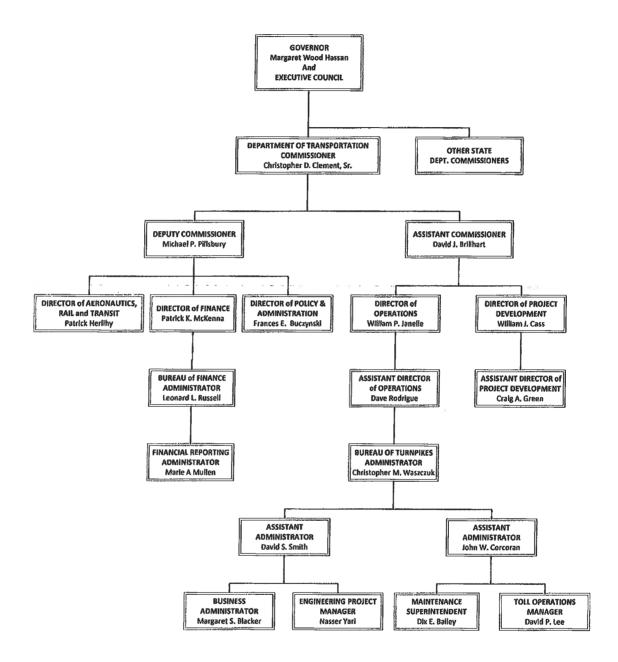
There was no change in the Turnpike System Bond ratings during fiscal year 2013. The current ratings assigned to the Bonds by Fitch Ratings, Inc., Moody's Investors Services, Inc, and Standard & Poor's are "A+" (outlook: stable), "A1" (outlook: stable) and "A+" (outlook: stable), respectively.

- TURNPIKE SYSTEM INDEBTEDNESS, with respect to the table captioned "Turnpike System Debt Service" on page 55:
  - There have been no changes to the Turnpike System Debt Service Schedule.
- CAPITAL IMPROVEMENT PROGRAM, with respect to the table captioned "Project Descriptions" on pages 58-60:
  - There have been no substantive changes to the Project Descriptions Schedule.
- CAPITAL IMPROVEMENT PROGRAM, with respect to the table captioned "Capital Improvement Program Expenditures" on page 61:
  - See Attachment C.

#### Fiscal Year 2013 Financial Statements

• A Turnpike System management letter is expected to be released by the auditors in March 2014. The State will file the management letter with the MSRB through its EMMA system service when it is publicly available.

The following chart shows the organization of State government relating to the Turnpike System:



This Annual Report has been executed and delivered on behalf of the State pursuant to the Continuing Disclosure Certificates.

STATE OF NEW HAMPSHIRE

Christopher D. Clement, Sr.

Commissioner

Department of Transportation

## RENEWAL AND REPLACEMENT COSTS Fiscal Years 2000 through 2015 GAAP Basis and Budget (Amount in thousands)

Fiscal Year	<u>Amount</u>
2000	\$4,112
2001	5,928
2002	5,724
2003	7,058
2004	4,973
2005	3,114
2006	4,567
2007	8,552
2008	11,842
2009	7,805
2010	7,793
2011	14,309
2012	9,320
2013	9,628*
2014	13,775**
2015	8,900***

<sup>\*</sup> Beginning in 2013, Renewal and Replacement Costs are capitalized, if appropriate, per Generally Accepted Accounting Principles (GAAP). For fiscal year 2013, approximately \$6.4 million was expensed and \$3.3 million was capitalized.

<sup>\*\*</sup> Fiscal year 2014 includes the authorized budget amount of \$10.0 million plus a carryover from fiscal year 2013 of \$3.775 million.

<sup>\$3.775</sup> million.

\*\*\*\* Recommended by HNTB Renewal and Replacement Assessment January 12, 2012; and the State Appropriation Budget.

#### Turnpike System-Historical Revenues and Expenditures

The Turnpike System is part of the State primary government and is accounted for as an enterprise fund of the State. The financial information below is derived from audited financial statements of the Turnpike System.

#### STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION New Hampshire Turnpike System (Amount in thousands) For the Fiscal Years ended June 30

Operating Revenues	<u>2013</u>	<u>2012</u>	<u><b>2</b>011</u>	<u>2010</u>	<u><b>2</b>009</u>
Tolls and Other Operating Revenue	\$117,819	\$119,939	\$118,688	\$119,402	\$106,757
Operating Expenses					
Personnel Services	10,016	10,495	11,438	11,352	11,135
Payroll Benefits	6,596	5,531	5,611	5,464	5,100
Enforcement	5,539	4,890	4,926	5,025	5,368
Renewal & Replacement <sup>1</sup>	6,368	9,320	14,309	7,793	7,805
Supplies, Materials and Other	3,051	3,423	3,861	3,545	•
Equipment and Repairs	4,608	3,659	3,261	2,667	3,743
Indirect Costs	2,729	2,521	2,058	,	3,187
Heat, Light, and Power	1,275	1,269	1,317	2,010 1,215	2,069
Bank and Credit Card Fees	2,101	2,226	2,293	2,037	1,233 1,734
Rentals	776	589	1,013	2,037 771	983
E-ZPass Processing Fees	5,010	5,252	5,771	5,259	5,117
Transponder Expense	512	798	790	769	693
Depreciation and Amortization	21,491	23,016	21.004	15,970	15,179
Total Operating Expenses	70,072	72,989	77,652	63,877	63,346
		,,.	77,002	03,077	05,510
Operating Income	47,747	46,950	41,036	54,526	43,411
Non-Operating Revenues					
(Expenses)					
Investment Income	98	130	164	2,108	836
Miscellaneous Income	3,195	3,420	3,589	194	140
Intra-entity Acquisition of Land and			,		
Bridge from Highway Fund (for				(116.566)	
Notes Payable)	0	0	0	(116,566)	0
Intra-entity Acquisition of Land and					
Improvements from Another State				(( 222)	^
Agency	0	0	(2,082)	(6,222)	0
Loss on the Sale of Other Capital				(052)	(2.005)
Assets	0	0	(166)	(952)	(3,995)
Interest on Bonds and Note	(17,575)	(12,821)	(14,792)	(16,223)	(12,953)
Amortization on Bond Issuance	(450)	(256)	(220)	(972)	(279)
Costs	(472)	(356)	(228)	(>,=)	(27)
Total Non-operating	(14554)	(0 (0.0)	/4.5 4 \	(138,633)	(16,251)
Revenues/(Expenses)	(14,754)	(9,627)	(13,515)		(10,251)
Change in Net Position Before	22.002			(84,107)	27,160
Capital Contributions	32,993	37,323	27,521		27,100
Capital Contributions	9,930	46,786	31,505	(406)	3,952
Change in Net Position	42,923	84,109	59,026	(84,513)	31,112
Net Position – July 1	469,508	385,399	326,373	410,886	<b>379,77</b> 4
Net Position – June 30	\$512,431	\$469,508	\$385,399	\$326,373	\$410,886
-					7 . 2 3,000

<sup>&</sup>lt;sup>1</sup>Beginning in fiscal year 2013 certain identified Renewal & Replacement costs were capitalized in the amount of \$3.3 million.

#### CAPITAL IMPROVEMENT PROGRAM EXPENDITURES FISCAL YEARS 1986 THROUGH 2015

Set forth below is a table of Capital Improvement Program expenditures on an unaudited cash basis for fiscal years 1986 through 2009, on a GAAP basis for fiscal years 2010 through 2013, and on a forecasted basis for fiscal years 2014 and 2015. The timing and amounts of forecasted capital expenditures are subject to change.

Fiscal Year	Capital
Ending June 30,	Expenditures
1986	\$ 3,703,014
1987	12,846,330
1988	15,092,609
1989	34,183,782
1990	31,457,483
1991	25,308,194
1992	29,988,101
1993	33,941,502
1994	30,665,402
1995	40,452,057
1996	29,198,433
1997	24,917,835
1998	26,260,770
1999	30,544,034
2000	19,719,168
2001	10,148,747
2002	6,469,689
2003	10,242,505
2004	19,437,590
2005	20,503,930
2006	13,176,569
2007	8,514,987
2008	9,159,186
2009	23,250,730
2010	66,088,919
2011	51,613,827
2012	59,322,096*
2013	<u>77,656,689</u>
Actual	763,866,191
2014	44,600,000**
2015	49,730,000**
Estimated	94,330,000
Total	\$ <u>858,196,191</u>

<sup>\*</sup> The Annual Report with Respect to Turnpike System Revenue Bonds dated February 22, 2013 reported \$59,142,096 which was understated by \$180,000.

<sup>\*\*</sup> Estimate, from Turnpike System Priority Capital Improvement Program (Status Report – January, 2014).

#### STATE OF NEW HAMPSHIRE SCHEDULE OF DEMOGRAPHIC AND ECONOMIC STATISTICS LAST TEN YEARS

	<u>2013</u>	2012	<u>2011</u>	<u>2010</u>	2009	2008	2007	2006	2005	2004
Population (In thousands)	1,323	1,321	1,318	1,316	1,316	1,316	1,313	1,308	1,298	1,290
% Change	0.2%	0,2%	0.2%	0.0%	0.0%	0.2%	0.4%	0.8%	0.6%	0.8%
Total Personal Income (In mittions)* % Change	64,387	62,150	60,480	57,898	55,827	58,162	66,418	53,765	50,028	48,661
	3.6%	2.8%	4.5%	3.7%	-4.0%	3.1%	4.9%	7.5%	2.8%	6.2%
Per Capita Personal Income* % Change	48,705	47,058	45,881	43,968	42,418	44,199	42,984	41,092	38,528	37,718
	3.5%	2.6%	4.4%	3.7%	-4.0%	2.8%	4.6%	6.7%	2.1%	5.3%
Unemployment Rate**	5.1%	5.1%	4.9%	5.9%	6.8%	4.0%	4.0%	3.3%	3.5%	3.9%

Source: US Department of Commerce, Bureau of the Census

\* NH Department of Employment Security, Economic and Labor Market Information Bureau, NH Vital Signs - April Issue

STATE OF NEW HAMPSHIRE SCHEDULE OF BUILDING PERMITS FOR HOUSING UNITS FOR CALENDAR YEAR 2013

#### **Building Permits Issued** By Number of Units

Calendar Year	Single Family	Multi- Family_	Total
2013	2,057	647	2,704
2012	1,682	614	2,296
2011	1,606	740	2,346
2010	1,890	780	2,670
2009	1,662	625	2,287
2008	2,333	901	3,234
2007	3,772	789	4,561
2006	4,826	851	5,677
2005	6,432	1,154	7,586
2004	7,002	1,651	8,653

Source:

U.S. Department of Commerce, Bureau of the Census. Current year data is annualized based on activity through September 2013

<sup>\*\*</sup> NH Department of Employment Security, Economic and Labor Market Information Bureau, Economic Conditions Scasonally Adjusted June Estimated -September Issue

#### STATE OF NEW HAMPSHIRE SCHEDULE OF PRINCIPAL (LARGEST) EMPLOYERS LAST EIGHT YEARS

		2013			_	2012	
			Percentage of				Percentage of
			Total State				Total State
	Employees	Rank	Employment		Employees	Rank	Employment
Employer				Employer			
1 State of New Hampshire	17,921	- 1	2.64%	1. State of New Hampshire	17,867	1	2.64%
2. Wel-Mart Stores Inc.	8,008	2	114%	2. Wal-Mart Stores Inc.	8,168	2	1 13%
3. Demoules & Market Basket	7,600	3	106%	3. Dartmouth-Hitchcock Medical Center	6,654	3	0.95%
4. Darlmouth-Hitchcock Medical Center	6,404	4	0.9 1%	4. University System of New Hampshire	6,159	4	0.88%
5. University System of New Hampshire,	6,029	5	0,85%	5, Demoulas & Market Basket	6,000	5	0.85%
8. Fidelity investments	5,000	6	0.71%	6, Hannaford Brothers	4,817	8	0.68%
7 Hannaford Brothers	4,900	7	0,68%	7. Fidelity investments	4,600	7	0.65%
8. Liberty Mutual-Northern N.E., Division	4,700	8	0.67%	8. BAESystems	4,600	8	0.64%
9. Elliot Hospital	3,485	9	0.49%	9. Dartmouth College	4,250	9	0,60%
10. Shaw's Supermarkets	3,358	10	0.48%	10 Liberty Mutual-Northern N.E. Division	4,200	10	0,60%
Total	87,305		9.65%	Total	67,213		9.65%

				2011				2010	
<u>.</u>	3 <del>7</del>	tölt	Employees	Rank	Percentage of Total State Employment	- 9 Rs	Employees	Rank	Percentage of "Total State" Employment
Emplo	ver		-mpioyees	144-114	ampio jateat	Employer	Employees	1401111	- Links of the state of
	e of New Hampshire	700 Sq. a a revolution of 1 a a 1 a 1 a 1 a 1 a 1 a 1 a 1 a 1 a	17,820	1	2,52%	1. State of New Hampshire	18,487	1	3.14%
2. Wel	-Mart Stores Inc		8,421	2	119%	2. Wal-Mart Stores Inc.	8,974	2	128%
3. Dar	lmouth-Hitchcock Medica	Center	7,073	3	100%	3, Dartmouth-Hitchcock Medical Center	8,025	3	1.11%
4. Unh	erally System of New Ham	pshire	6,081	4	0.86%	4. University System of Now Hampshire	6,459	4	0.92%
5. Den	noulas & Market Basket		6,000	5	0.85%	5. Demoulas & Market Basket	6,000	6	0.85%
6. BA	E Systems	-	4,500	8	0.64%	6. Hannaford Brothers	4,778	6	0,68%
7, Fide	elity investments		4,400	7	0.62%	7, Fidelity investments	4,600	7	0.65%
8, Darl	mouth Caffege	4041144-5	4,260	В	0,60%	8. BAE Systems	4,500	8	0.84%
9, 1,1be	rty Muluel-Northern N.E. D	iyision	4,200	9	0.69%	9. Shav/s Supermarkets Inc	4,399	9	0.63%
10, Han	naford Brothers	***************************************	3,894	10	0,65%	10. Darlmouth College	4,399	10	0.63%
	Total	-	68.839		9,42%	Total	70,619		10.66%

		2009				2008	
			Percentage of Total State				Percentage of Total State
	Employees	Rank	Employment		Employees	Rank	Employment
Employer				Employer			
1. State of New Hampshire	19,735	1	3.29%	1 State of New Hampshire	13,556	1	3.04%
2. Wal-Mart Stores Inc	9,017	2	130%	2. Wal-Mari Stores Inc	8,631	2	110%
3. Dartmouth-Hitchcock Medical Center	8,025	3	16%	3. Darlmouth-Hitchcock Medical Center	7,804	3	108%
4. University System of New Hampshire	6,457	4	0.93%	4. University System of New Hampshire	6,784	4	0.94%
5. Demoulas & Market Basket	6,000	6	0.86%	6. Demoulas & Market Basket	6,000	5	0.83%
8. Fidelity investments	5,500	8	0.79%	6. Fidelity investments	5,700	6	0.79%
7. BAE Systems	4,700	7	0.68%	7. Liberty Mutual-Northern N.E. Division	5,133	7	0.7%
8. Shaws Supermarkets Inc	4,516	8	0,65%	8. Hannaford Brothers	4,829	8	0.64%
9. Hannaford Brothers	4,474	9	0.84%	9. Shaw's Supermarkets Inc	4,500	9	0.62%
10. Darlmouth College	4,407	10	0.63%	10. Darlmouth College	4,240	10	0.69%
Tolel	71831		10.93%	Total	71983		10,43%

Source: New Hampshire Business Review/ Book of Lists 2013 USNH Fact Book 2013

Schedule of State Employees by Function (pages 138-139)

#### STATE OF NEW HAMPSHIRE SCHEDULE OF PRINCIPAL (LARGEST) EMPLOYERS LAST EIGHT YEARS

#### HISTORY

		2007				2006	
			Percentage of Total State				Percentage of Total State
Employer	Employees	R≇nk	Employment	Employer	Employous	Rank	Employment
t State of New Hampshire	21,590	1	2.99%	1 State of New Hampshire	21056	1	2.93%
2. Wal-Mari Stores Inc.	8,012	2	1196	2. Wal-Mari Stores Inc	8,659	2	120%
3. University System of New Hempshire	6,668	3	0.92%	3. Dartmouth Hitchcock Medical Center	7,100	3	0.98%
4. Markel Baskel	6,600	4	0.91%	4. University System of New Hampshire,	0,901	4	0.96%
5. Darlmouth Hitchcook Medical Center	6,211	5	0.86%	5. Market Besket	6,600	6	0.92%
8. Fidelity Investments	5,430	6	0,76%	6. Hannaford Supermarkets	6,374	8	0.76%
7. Shaw's Supermarkets	4,700	7	0.65%	7. Fidelity investments	4,859	7	0.67%
8. Hanneford Supermarkets	4,683	8	0.84%	8. Shaws Supermarkets	4,600	8	0.84%
9. Darlmouth College	4,246	9	0.59%	9. Darlmouth College	4,246	9	0,59%
10. BAE Systems	4,100	10	0.57%	10. BAE Systems	4,100	10	0.57%
Total	72,220		9.99%	Total	73,495		10.2 196

Source: New Hampshire Business Review/ Book of Lists 2013 USNH Fact Book 2013 Schedule of State Employees by Function (pages 138-139)

## Statistical Section (Unaudited)

This section includes other relevant financial and operational information.

STATEMENT OF NET POSITION Comparative Fiscal Years Ended June 30	C	hange 2013 v	ersus 2012	Char	nge 2012 versu	s 2011	
(Amounts in thousands)	2013	S	%	2012	S	%	2011
ASSETS	1				1.11		
Current Assets:	1	TVIO					
Cash and Cash Equivalents	\$ 59,605	\$ 2,117	3.7%	\$ 57,488	\$(24,595)	-30.0%	\$ 82,083
Cash and Cash Equivalents – Restricted	73,047	25,039	52.2%	48,008	(13,312)	-21.7%	61,320
Investments-Restricted	18,734	18,734	100.0%	0	0	0%	
Accounts Receivable (Net of Allowances for Uncollectable)	5,955	502	9.2%	5,453	892	19.6%	4,56
Due from Other Funds	1	(615)	-99.8%	616	598	3322.2%	1
Inventories	1,544	68	4.6%	1,476	(304)	-17.1%	1,78
Prepaid Assets	0	0	0.0%	0	(109)	-100.0%	10
Total Current Assets	158,886	45,845	40.6%	113,041	(36,830)	-24.6%	149,87
Non-current Assets:		E-French	Land T			MIRC, SUITE	
Deferred Bond Issue Costs	2,158	(370)	-14.6%	2,528	(528)	-17.3%	3,050
Capital Assets:	2,130	(370)	-14.070	2,320	(526)	-17.570	3,03
Land	113,692	1,173	1.0%	112,519	3,736	3.4%	108,78
Buildings	6,715	570	9.3%	6,145	(849)	-12.1%	6,99
Equipment and Computer Software	44,151	5,094	13.0%	39,057	1,685	4.5%	37,37
Construction in Progress	152,542	(7,261)	-4.5%	159,803	39,018	32.3%	120,78
Infrastructure	851,117	86,733	11.3%	764,384	50,928	7.1%	713,45
Less: Accumulated Depreciation	(310,286)	(19,456)	6.7%	(290,830)	(106)	0.0%	(290,724
Net Capital Assets	857,931	66,853	8.5%	791,078	94,412	13.6%	696,66
Total Non-current Assets	860,089	66,483	8.4%	793,606	93,884	13.4%	699,72
Total Assets	1,018,975	112,328	12.4%	906,647	57,054	6.7%	849,59
LIABILITIES							
Current Liabilities:	1						
Accounts Payable	11,158	(2,839)	-20.3%	13,997	7,071	102.1%	6,92
Accrued Payroll	479	(119)	-19.9%	598	(346)	-36.7%	94
Due to Other Funds	594	(3,109)	-84.0%	3,703	3,703	100.0%	
Deferred Revenue	11,153	(633)	-5.4%	11,786	3,972	50.8%	7,81
Revenue Bonds Payable	17,605	(1,855)	-9.5%	19,460	2,440	14.3%	17,020
Note Payable to State Highway Fund	4,814	(19,448)	-80.2%	24,262	945	4.1%	23,31
Accrued Interest Payable	6,216	1,382	28.6%	4,834	(512)	-9.6%	5,34
Claims and Compensated Absences Payable	805	149	22.7%	656	(24)	-3.5%	680 309
Other Liabilities Total Current Liabilities	115 52,939		32.2% -33.3%	87 79,383	(222) 17,027	-71.8% 27.3%	62,350
	32,939	(26,444)	-33.376	19,363	17,027	21.5%	02,330
Non-current Liabilities:		100 000			(22.22)		
Revenue Bonds Payable (Net of Unamortized Premium)	425,022	100,691	31.0%	324,331	(20,089)	-5.8%	344,420
Note Payable to State Highway Fund	23,385	(4,814)	-17.1%	28,199	(24,262)	-46.2%	52,46
Claims and Compensated Absences Payable Other Non-current Liabilities	2,524 2,674	66 (94)	2.7% -3.4%	2,458 2,768	71 198	3.0% 7.7%	2,387 2,570
Total Non-current Liabilities	453,605	95,849	26.8%	357,756	(44,082)	-11.0%	401,838
Total Non-current Elabinues	506,544	69,405	15.9%				
	506,544	69,405	15.9%	437,139	(27,055)	-5.8%	464,194
NET POSITION							
Net Investment in Capital Assets	423,161	28,335	7.2%	394,826	135,378	52.2%	259,448
Restricted for Debt Repayments	52,720	7,721	17.2%	44,999	114	0.3%	44,885
Restricted for Construction	0	0	0.0%	0	(13,434)	-100.0%	13,434
Restricted for Uninsured Risks	3,005	(4)	-0.1%	3,009	(27.057)	0.3%	3,001
Unrestricted	33,545	6,871	25.8%	26,674	(37,957)	-58.7%	64,631
Total Net Position	\$512,431	\$ 42,923	9.1%	\$469,508	\$ 84,109	21.8%	\$385,39

<sup>&</sup>lt;sup>1</sup> Allowances for Uncollectable recognized in fiscal year 2011 and fiscal year 2012.

STATE OF NEW HAMPSHIRE

DEPARTMENT OF TRANSPORTATION – TURNPIKE SYSTEM

STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION

Comparative Fiscal Years Ended June 30

(Amount in thousands)

Change 2013 versus 20

Change 2012 versus 2011

(Amount in thousands)	Change 2013 versus 2012			Change 2012 versus 2011			
	2013	\$	%	2012	\$	%	2011
OPERATING REVENUES						DATE OF THE STREET	
Toll Revenue - Cash	\$ 38,876	\$ (3,380)	-8.0%	\$ 42,256	\$ (2,617)	-5.8%	\$ 44,873
Toll Revenue - E-ZPass	76,686	2,098	2.8%	74,588	2,802	3.9%	71,786
Other Toll Operating Revenue	1,619	514	46.5%	1,105	(97)	-8.1%	1,202
Transponder Revenue	494	(222)	-31.0%	716	(111)	-13.4%	827
Federal Revenue	144	(1,130)	-88.7%	1,274	1,274	100.0%	0
Total Operating Revenues	117,819	(2,120)	-1.8%	119,939	1,251	1.1%	118,688
OPERATING EXPENSES		Land a			1000		
Personnel Services	10,016	(479)	-4.6%	10,495	(943)	-8.2%	11,438
Payroll Benefits	6,596	1,065	19.3%	5,531	(80)	-1.4%	5,611
Enforcement	5,539	649	13.3%	4,890	(36)	-0.7%	4,926
Renewal & Replacement <sup>1</sup>	6,368	(2,952)	-31.7%	9,320	(4,989)	-34.9%	14,309
Supplies, Materials and Other	3,051	(372)	-10.9%	3,423	(438)	-11.3%	3,861
Equipment and Repairs	4,608	949	25.9%	3,659	398	12.2%	3,261
Indirect Costs	2,729	208	8.3%	2,521	463	22.5%	2,058
Heat, Light, and Power	1,275	6	0.5%	1,269	(48)	-3.6%	1,317
Bank and Credit Card Fees	2,101	(125)	-5.6%	2,226	(67)	-2.9%	2,293
Rentals	776	187	31.7%	589	(424)	-41.9%	1,013
E-ZPass Processing Fees	5,010	(242)	-4.6%	5,252	(519)	-9.0%	5,771
Transponder Expense	512	(286)	-35.8%	798	8	1.0%	790
Depreciation and Amortization	21,491	(1,525)	-6.6%	23,016	2,012	9.6%	21,004
<b>Total Operating Expenses</b>	70,072	(2,917)	-4.0%	72,989	(4,663)	-6.0%	77,652
Operating Income	47,747	797	1.7%	46,950	5,914	14.4%	41,036
NON-OPERATING REVENUES (EXPENSES)							
Investment Income	98	(32)	-24.6%	130	(34)	-20.7%	164
Miscellaneous Income	3,195	(225)	-6.6%	3,420	(169)	-4.7%	3,589
Loss on Intra-Entity Acquisition of Land	3,155	(223)	-0.070	3,420	(105)	-4.770	3,369
from Related State Agency	0	0	0.0%	0	2,082	-100.0%	(2,082)
Loss on the Sale of Property	0	0	0.0%	0	166	-100.0%	(166)
Interest on Bonds and Note	(17,575)	(4,754)	37.1%	(12,821)	1,971	-13.3%	(14,792)
Amortization on Bond Issuance Costs	(472)	(116)	32.6%	(356)	(128)	56.1%	(228)
Total Non-operating Revenues (Expenses)	(14,754)	(5,127)	53.3%	(9,627)	3,888	-28.8%	(13,515)
Change in Net Position Before Capital Contributions	32,993	(4,330)	-11.6%	37,323	9,802	35.6%	27,521
Capital Contributions	9,930	(36,856)	-78.8%	46,786	15,281	48.5%	
Change in Net Position	42,923	(41,186)	-49.0%	84,109	25,083	42.5%	31,505
Net Position – July 1	469,508	84,109	21.8%	385,399	59,026	18.1%	59,026 326,373
Net Position – June 30	\$512,431	\$42,923					
11ci I Osmon – June Su	\$312,431	344,743	9.1%	\$469,508	\$84,109	21.8%	\$385,399

<sup>&</sup>lt;sup>1</sup> Beginning in fiscal year 2013 certain identified Renewal & Replacement costs were capitalized in the amount of \$3.3 million.

#### STATE OF NEW HAMPSHIRE DEPARTMENT OF TRANSPORTATION - TURNPIKE SYSTEM CAPITAL ASSETS

**Comparative Fiscal Years Ended June 30** 

(Amounts in thousands)	Fiscal Years Ended June 30					
	2013	2012	2011	2010	2009	
Capital Assets not Being Depreciated:						
Land and Land Improvements	\$113,692	\$112,519	\$108,783	\$108,751	\$107,357	
Construction in Progress	152,542	159,803	120,785	76,758	35,070	
Subtotal Capital Assets not Being Depreciated	266,234	272,322	229,568	185,509	142,427	
Other Capital Assets:						
Equipment and Computer Software	44,151	39,057	37,372	37,167	36,583	
Buildings and Building Improvements	6,715	6,145	6,994	4,831	4,828	
Infrastructure	851,117	764,384	713,456	671,146	630,309	
Subtotal Other Capital Assets	901,983	809,586	757,822	713,144	671,720	
Total Capital Assets	1,168,217	1,081,908	987,390	898,653	814,147	
Less Accumulated Depreciation for:						
Equipment and Computer Software	(35,717)	(32,340)	(28,761)	(26,545)	(23,744)	
Buildings and Building Improvements	(2,365)	(2,190)	(3,158)	(2,964)	(2,892)	
Infrastructure	(272,204)	(256,300)	(258,805)	(241,299)	(216,203)	
Total Accumulated Depreciation	(310,286)	(290,830)	(290,724)	(270,808)	(242,839)	
Total Capital Assets	\$857,931	\$791,078	\$696,666	\$627,845	\$571,308	

### SCHEDULE OF DEBT SERVICE COVERAGE RATIO For the Fiscal Years 2013 - 1995

(Amounts in thousands)

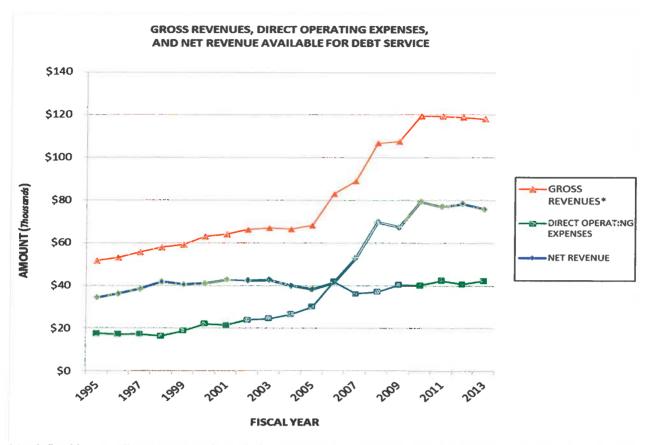
Fiscal Year	Gross Revenues (Less BABS)	Direct Operating Expenses	(A) Net Revenue Available for Service	(B) Revenue Bond Debt Service Requirements	(A / B) Revenue Bond Coverage Ratio	(C) G.O. Bond Debt Service Requirements	(D) Renewal & Replacement	(B+C+D) Total	(A / (B+C+D)) All Obligations Coverage Ratio
2013	\$118,027	\$42,213	\$75,814	\$36,950	2.05	0	\$9,800	\$46,750	1.62 <sup>3</sup>
2012	118,856 <sup>4</sup>	40,653	78,203	33,328	2.35	0	9,200	42,528	$1.84^{3}$
2011	119,314	42,339	76,975	33,745	2.28	599	9,800	44,144	$1.74^{3}$
2010	119,407	40,171	79,236	29,656	2.67	669	9,600	39,925	1.98
2009	107,660	40,361	67,299	25,873 <sup>2</sup>	2.6	1,597	10,040	37,510	1.79
2008	106,814	37,122	69,692	25,710	2.71	1,713	8,300	35,723	1.95
2007	89,054	36,158	52,896	28,078	1.88	2,985	6,047	37,110	1.43
2006	83,054	41,784	41,270	25,831	1.6	4,219	5,871	35,921	1.15
2005	68,318	30,041	38,277	27,003	1.42	4,246	5,700	36,949	1.04
2004	66,463	26,568	39,895	23,865	1.67	4,842	5,600	34,307	1.16
2003	67,086	24,505	42,581	24,749	1.72	5,183	5,700	35,632	1.2
2002	66,218	23,877	42,341	26,452	1.6	5,415	5,365	37,232	1.14
2001	63,981	21,352	42,629	25,352	1.68	5,696	5,431	36,479	1.17
2000	63,034	22,064	40,970	26,452	1.55	5,973	5,308	37,733	1.09
1999	59,257	18,794	40,463	22,286	1.82	6,304	4,119	32,709	1.24
1998	58,033	16,352	41,681	21,678	1.92	6,519	3,990	32,187	1.29
1997	55,714	17,231	38,483	21,597	1.78	6,747	3,000	31,344	1.23
1996	53,231	17,024	36,207	21,595	1.68	6,975	3,000	31,570	1.15
1995	51,670	17,336	34,334	20,878	1.64	7,232	2,810	30,920	1.11

<sup>1.</sup> Fiscal years 2006 through 2013 calculations of Direct Operating Expenses deduct the entire amount of the current year depreciation expense (Turnpikes, Federal, & Highway match portions). Prior year calculations reflect the historical practice of deducting only the Turnpikes portion of depreciation expense.

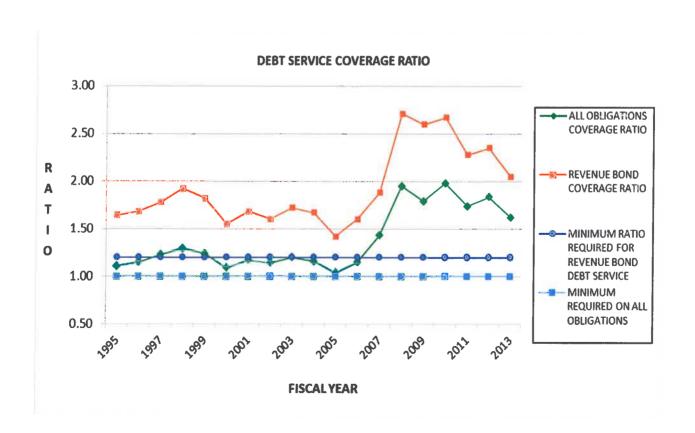
<sup>2.</sup> Beginning in fiscal year 2009, debt service requirement consists of total payments to the Debt Service Account as required by the bond resolution. Debt service requirement calculations in the previous fiscal years consisted of the actual principal and interest paid over the fiscal year.

<sup>3.</sup> Unaudited toll covenant calculations indicate adequate toll revenues for fiscal year 2013. The revenue bond coverage ratio was satisfied at 2.05 for the 1.2 times test. The all obligations coverage ratio was satisfied at 1.62 for the 1.0 times test, as calculated by the Department. Chapter 144, Laws of 2009 authorized the acquisition and transfer of a bridge and 1.6 mile section of 1-95 to the Turnpike System for \$120 million. The Turnpike System continues to make payments, and in fiscal year 2013, made a note payment of \$26 million to the State Highway Fund. Because the Turnpike System unrestricted cash balance at June 30, 2012 was \$57.5 million, this balance beginning in fiscal year 2013 was deemed more than sufficient to satisfy the Note Payable to the State Highway Fund and current year FY 2013 revenues for this payment were not needed. Accordingly, the Note Payable to the State Highway Fund was not included in the all obligations ratio for fiscal year 2011 through 2013.

<sup>4.</sup> Gross Revenues less Federal revenue of \$1.3 million.



<sup>\*</sup>As defined in Turnpike System Bond Resolutions



#### ANNUAL TRAFFIC AND TOLL REVENUE TRENDS

## New Hampshire Turnpike System For the Years Ended June 30

Fiscal Year	Annual Toll Transactions	Percent Change from Prior Year	Annual Toll Revenues*	Percent Change from Prior Year
2013 <sup>+</sup>	108,243,082	-0.44%	\$115,562,000	-1.10%
2012 <sup>+</sup>	108,718,537	0.00%	\$116,844,000	0.16%
2011+	108,723,856	0.36%	\$116,659,180	0.54%
2010 <sup>+</sup>	108,336,576	0.63%	\$116,036,026	11.67%
2009 <sup>+</sup>	107,653,154	-4.90%	\$103,907,003	3.40%
2008+	113,186,722	-2.00%	\$100,406,992	22.20%
2007+	115,457,650	0.80%	\$82,175,322	7.20%
2006 <sup>+</sup>	114,562,787	4.10%	\$76,633,131	16.20%
2005#	110,040,272	-0.50%	\$65,956,309	0.30%
2004#	110,573,506	0.50%	\$65,780,607	2.20%
2003	109,978,691	2.10%	\$64,367,301	0.00%
2002	107,729,932	4.00%	\$64,371,208	4.60%
2001	103,583,561	4.20%	\$61,536,675	2.30%
2000	99,363,028	5.70%	\$60,166,815	5.40%
1999	94,017,638	5.70%	\$57,080,882	5.10%
1998	88,987,246	4.70%	\$54,298,452	4.10%

<sup>\*</sup> Excludes charge account interest and miscellaneous income.

<sup>+</sup> Since fiscal year 2006, annual toll revenues are shown on an accrual basis. Prior to 2006, toll revenues were presented on a cash basis.

<sup>#</sup> Hampton toll plaza: One-way tolls September-October 2003 and July-October 2004.

